

# REDCOM COMPANY OVERVIEW

*Enabling the most important conversations in the world*



REDCOM Laboratories, Inc. is a private woman-owned small business based in Victor, New York. Since 1978, REDCOM has been developing and manufacturing the world's most reliable communications systems for all branches of the military, government agencies, emergency responders, service providers, and enterprises. We connect the most important conversations in the world — be it a call between families in America's heartland or a call between government agencies during a crisis.

Our principal office is located in our 140,000 sq. ft. headquarters in the town of Victor, New York. This state-of-the-art campus is home to a large engineering and development team, along with our customer service, sales, manufacturing, and leadership teams. REDCOM allocates substantial resources to research and development. In fact, the name REDCOM is an acronym that stands for REsearch and Development in COMmunications.

## ***A full suite of solutions for service providers***

REDCOM offers hybrid and pure-IP softswitch platforms along with a next-gen solution ecosystem, allowing service providers to roll out VoLTE services; converge wireline, IP, and wireless services with a common service delivery environment; and deploy specialized applications such as intelligent call routing, mass notifications, and nuisance call prevention.

## ***Flexible & nimble engineering culture***

REDCOM stands out from most other companies because of our ability to not just listen to customer requirements but to respond with truly innovative solutions. We understand and anticipate user needs and develop solutions to meet them. We love solving problems that other companies can't — or won't — tackle.

## ***On-site manufacturing in the U.S.A.***

Our manufacturing business unit, REDCOM EMS, is located in the same building as our main offices, giving us complete control over sourcing, production, and quality control. In addition to producing our own hardware products, REDCOM EMS enables us to offer custom PCB manufacturing and complete product build to OEMs.

### ***Contact Information***

REDCOM Laboratories, Inc.  
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### ***Company Info***

Established: 1978  
Woman Owned Small Business  
Tax ID Number: 16-1107330  
Accept credit card purchases: Yes  
Duns: 09-166-5919  
CCR/CAGE Code: 1U548

NAICS: 334210, 334220, 334418, 511210, 517919  
PSC: 5805, 5810, 5895, 7030, D304, D318, D319, D320, D324  
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