

REDCOM CAPABILITY STATEMENT

Trusted with the most secure communications in the world



REDCOM Laboratories, Inc. is a manufacturer and developer of hardware and software for voice communications. For 40 years, REDCOM – a Woman Owned Small Business headquartered in Upstate NY – has been designing and manufacturing technologically advanced communications solutions right here in the United States. REDCOM has a long history of successful deployments at the highest levels of government, in telephone networks around the globe, and in leading Department of Defense (DoD) communications programs for the Army, Air Force, Marines, and Navy.

Core Capabilities

- Tactical edge communications equipment for the warfighter
- Red/black cross-domain connectivity
- Secure voice communications
- Infrastructure-free redundancy
- Continuity of Ops in Denied Environments
- Core command and control (C2) switching equipment for tactical networks
- Low SWaP hardware and software
- Virtual PBX/Local Session Controller
- MIL-spec hardware
- High degree of ease of use
- Secure Conferencing
- SIP/AS-SIP
- FIPS 140-2 based encryption

Differentiators

- Ruggedness and resiliency of equipment in harsh environments
- 40 years of telecom experience
- Interoperability (e.g. radio, TDM, satellite, LTE, and IP)
- Products are DoD JITC certified and listed on the DISA APL
- World class US-based customer support 24/7/365
- Ability and willingness to customize solutions for government clients
- Unique interoperability capabilities
- Software valued for its unique efficiency and ease of use
- Designed, engineered, and manufactured in the US (in-house)
- Secure Policy Management

Past Performance

- **U.S. Armed Forces:** Army (WIN-T, JNN), USMC (JECCS, TVSS), Air Force (TDC-ICAP), Navy (LCS Independence, Virginia-Class Subs), SPAWAR
- **U.S. Government:** DOE, NASA, DHS, FBI, DISA, DOE, DARPA, FEMA
- **International:** UK Navy, Armed Forces Philippines, Canadian Armed Forces, Egyptian Air Force, Nigerian Army, Australian Armed Forces, NATO
- **Partners & Integrators:** BAE, Boeing, CSC, Cubic/D-TECH Labs, General Dynamics, L3 Communications, ITT, Leidos, Lockheed Martin, Motorola, Northrop Grumman, NVIS, Peraton, Raytheon

Contact Information

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Company Info

Established: 1978
Woman Owned Small Business
Tax ID Number: 16-1107330
Accept credit card purchases: Yes
Duns: 09-166-5919
CCR/CAGE Code: 1U548

NAICS: 334210, 334220, 334418, 511210, 517919
PSC: 5805, 5810, 5895, 7030, D304, D318, D319, D320, D324
REDCOM is a private company and does not publicly disclose financial information