

MINERVA VALLEY COMPANIES MODERNIZES ITS NETWORK WITH A REDCOM CARRIER-GRADE SOFTSWITCH



Minerva Valley Companies, in Zearing, Iowa was in the market for a new softswitch for its central office, to replace two existing Coppercom CSX switches. They were maintaining two sites with unsupported switches and were looking to consolidate. Minerva Valley ultimately decided to select REDCOM® for their new softswitch based on the company's proven reputation of trust and reliability. With all the shake-ups in the communications industry over the past decade, REDCOM remains strong and committed to the rural telecom market.

Minerva Valley decided to purchase a REDCOM High Density Exchange (HDX). REDCOM's HDX is a fully integrated softswitch and media gateway platform that delivers interoperable communications to service providers. REDCOM HDX is a reliable Carrier Class 4/5 platform, that is ideal for small companies who may be concerned with long-term costs.

Before installing the REDCOM HDX, Minerva Valley was maintaining two sites with unsupported Coppercom switches. REDCOM was instrumental in helping the rural Iowa service provider achieve its goal of consolidating these two sites into one in order to reduce maintenance costs, power usage, and administrative expenses.

The HDX now serves as a powerful softswitch that enables Minerva Valley to offer its customers Next Generation Network services. "We selected the REDCOM HDX because it is a cost-effective overlay on our existing network and offers us a way forward that we simply couldn't get from the old Coppercom," said Levi Bappe, General Manager, Minerva Valley Companies. "This is an investment in the future of advanced communications services for our customers."

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Levi Bappe - General Manager, Minerva Valley Companies

REDCOM's hybrid softswitches allow service providers to deploy flexible networks that can adapt to evolving consumer demands, regulatory conditions, and the competitive marketplace for value-added telecommunications services. With a REDCOM softswitch in the central office, service providers can grow revenue by rapidly introducing new services to their customers with less hardware build-out and operational cost, while retaining their existing infrastructure.

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Talk to the experts at REDCOM

At REDCOM, we do business differently than most other vendors. Our small, dedicated team goes above and beyond expectations to deliver the right solution for each and every customer. Whether you need help with network modernization or legacy switch replacement, we are always here to help. Contact us today for a consultation.